

Gary Hutchinson

CHIEF TECHNOLOGY OFFICER
GARY@BALLAMACHREE.CA
613-862-0126

Mr. Gary Hutchinson is the Chief Technology Officer with Balla Machree Inc., a specialized Management Consulting & IT Solutions firm. He has more than twenty-five years of in-depth technical and managerial experience across a broad range of IT areas of specialization, including wireless communications, telecommunication networks, wireless and telecommunication security, project management, corporate operations, IT strategy, start-up management, and process and business re-engineering. Gary's wealth of experience has been gained in key roles with Telesat Canada, Nortel Networks, Research in Motion (RIM), SIGPRO Wireless – a start-up ASIC design firm, the Canadian Government (The Department of Public Safety and Emergency Preparedness of Canada) and Balla Machree Inc.

Since joining his brother Kevin at Balla Machree Inc. in 2007, Gary has been the lead subject matter expert (SME) in the Canada Post Group (CPG) of Companies' Next Generation Network (NGN) Program. Under this five+ year NGN program, CPG has redesigned and implemented new WAN, LAN, 1-800 & Toll Free and Telephony (VOIP) networks, and is refreshing the WAN for the second time.

These networks connect over 1000 CPG offices, plants, depots and retail outlets throughout all parts of Canada. Gary's role as SME spreads across all facets of each network deployment – requirements definition, market assessment, request for proposal, proposal evaluation, vendor selection, contract negotiation, solution prototyping, project planning and documentation, project governance, and solution deployment.

Working at CPG, Gary and Balla Machree successfully led the transformation of the Canada Post Contact Centre (to include outsourcing), are relocating Purolator's Contract Centre and are creating a new data centre and data network in the United States for Purolator International. Other Balla Machree projects Gary has delivered include an Inventory Management Database solution to Telus allowing Telus to track IT hardware and services delivered to its clients, and the project management and tracking of more than 2000 Konica Minolta multi-function print devices installed at more than 300 Government of New Brunswick offices spread throughout New Brunswick.

Prior to joining Balla Machree Inc., Gary was the wireless communications network and security engineer for the Canadian Government at Public Safety and Emergency Preparedness. Before this Gary was the Chief Operating Officer at SIGPRO Wireless Inc., responsible for all day to day operations and special and government programs for this pre-IPO, fab-less semiconductor design house, designing FPGAs and ASICs for wireless communication devices. Before helping grow SIGPRO from two to over fifty employees, Gary served very successfully for a number of years at telecommunication companies RIM, Nortel Networks, and Telesat Canada.

Gary received a B.Sc. in Engineering from the University of Waterloo and a M.Sc. in Engineering from Carleton University, and is a registered Professional Engineer of Ontario (P. Eng). Gary's university education has been augmented with several technical courses, focusing on LAN, WAN, wireless (cellular), Wi-Fi, and Wi-Max technologies.

Balla Machree Inc. specializes in IT strategic management consulting, contract negotiation & contract management, network design & implementation, program/project management, and project audits & reviews. Some of Balla Machree's major clients include Telus, Konica Minolta, Co-operators General Insurance Company, Canada Post, Purolator, IBM, CGI, Standard Life Assurance and the Government of Canada (PWGSC).

Any of our Balla Machree clients would be pleased to provide a testimonial, attesting to their satisfaction with Balla Machree and to the value of the services Balla Machree provides.